



# W. W. Norton & Company, Inc.

## Price List 2018



| ISBN | Title/Author | Year | Bind | Price |
|------|--------------|------|------|-------|
|------|--------------|------|------|-------|

### INTERNATIONAL STUDENT EDITIONS & INDIAN EDITIONS

#### ECONOMICS

|               |   |      |    |                        |
|---------------|---|------|----|------------------------|
| 9780393353990 | <b>The Courage to Act:<br/>A Memoir of a Crisis and Its Aftermath</b><br>Ben S Bernanke                   | 2017 | PB | <b>New</b><br>\$19.95  |
| 9780393114959 | <b>Economics of Development, 7/e (ISE Edition)</b><br>Perkins, Radelet, Lindauer, et al.                  | 2012 | PB | \$47.00                |
| 9780393937091 | <b>Economics of the Public Sector, 4/e (ISE Edition)</b><br>Stiglitz & Rosengard                          | 2015 | PB | \$59.00                |
| 9780393937145 | <b>Intermediate Microeconomics with Calculus, 9/e (ISE Edition)<br/>A Modern Approach</b><br>Hal R Varian | 2014 | PB | \$49.95                |
| 9780393920772 | <b>Intermediate Microeconomics, 9/e (ISE Edition)<br/>A Modern Approach</b><br>Hal R Varian               | 2014 | PB | \$49.95                |
| 9780393923919 | <b>Macroeconomics, 3/e (ISE Edition)</b><br>Charles I Jones   | 2014 | PB | \$65.00                |
| 9780393614077 | <b>Principles of Economics, 2/e</b><br>Mateer & Coppock   | 2017 | HB | <b>New</b><br>\$225.00 |
| 9780393614091 | <b>Principles of Macroeconomics, 2/e</b><br>Mateer & Coppock  | 2017 | PB | <b>New</b><br>\$185.00 |
| 9780393614084 | <b>Principles of Microeconomics, 2/e</b><br>Mateer & Coppock  | 2017 | PB | <b>New</b><br>\$185.00 |

#### ECONOMICS (VIVA- NORTON STUDENT EDITIONS)

|               |  |      |    |                               |
|---------------|--|------|----|-------------------------------|
| 9788130908656 | <b>Economics, 4/e</b><br>Stiglitz & Walsh  | 2014 | PB | ₹1395.00                      |
| 9788130922904 | <b>Introduction to Economic Growth, 2/e</b><br>Charles I Jones                             | 2018 | PB | <b>Forthcoming</b><br>₹395.00 |
| 9788130908670 | <b>Macroeconomics: Economic Growth,<br/>Fluctuations, and Policy, 6/e</b><br>Hall & Papell | 2010 | PB | ₹795.00                       |

| ISBN                     | Title/Author  | Year | Bind | Price    |
|--------------------------|---|------|------|----------|
| 9788130908601            | <b>Managerial Economics, 7/e</b><br><b>Theory, Applications, and Cases</b><br>Allen, Weiglet, Doherty, et al.             | 2011 | PB   | ₹895.00  |
| 9788130916002            | <b>Mathematics for Economists</b><br>Simon & Blume  | 2017 | PB   | ₹895.00  |
| 9788130908632            | <b>Microeconomic Analysis, 3/e</b><br>Hal R Varian  | 2017 | PB   | ₹495.00  |
| 9788130917054            | <b>Microeconomics for Managers</b><br>David M Kreps   | 2017 | PB   | ₹795.00  |
| 9788130908625            | <b>Microeconomics, 11/e</b><br>Mansfield & Yohe   | 2010 | PB   | ₹795.00  |
| <b>POLITICAL SCIENCE</b> |   |      |      |          |
| 9780393283761            | <b>American Government, Core 14/e</b><br><b>Power and Purpose</b><br>Ansolabehere, Ginsberg, Shepsle, et al.              | 2017 | PB   | \$97.50  |
| 9780393283570            | <b>The American Political System, 3/e</b><br>Ken Kollman  | 2017 | PB   | \$105.00 |
| 9780393283600            | <b>American Politics Today, Core 5/e</b><br>Bianco & Canon  | 2017 | PB   | \$122.50 |
| 9780393644074            | <b>Cases and Concepts in Comparative Politics, ISE Edition</b><br><b>An Integrated Approach</b><br>O'Neil, Fields & Share | 2017 | PB   | \$87.50  |
| 9780393263114            | <b>Essentials of Comparative Politics, 5/e (ISE Edition)</b><br>Patrick H O'Neil  | 2015 | PB   | \$75.00  |
| 9780393283402            | <b>Essentials of International Relations, 7/e</b><br>Mingst & Arreguín-Toft   | 2015 | PB   | \$83.75  |
| 9780393149821            | <b>Introduction to Public Policy</b><br>Charles Wheelan   | 2010 | PB   | \$84.48  |
| 9780393912722            | <b>Policy Paradox, 3/e</b><br><b>The Art of Political Decision Making</b><br>Deborah Stone                                | 2012 | PB   | \$65.89  |
| 9780393349276            | <b>The Tragedy of Great Power Politics, Updated Edition</b><br>John J Mearsheimer   | 2014 | PB   | \$19.95  |
| 9780393283525            | <b>World Politics, 3/e (ISE Edition)</b><br><b>Interests, Interactions, Institutions</b><br>Frieden, Lake & Schultz       | 2016 | PB   | \$108.75 |

\*Prices are subject to change without prior notice.

| ISBN              | Title/Author  | Year | Bind | Price    |
|-------------------|---|------|------|----------|
| <b>PSYCHOLOGY</b> |   |      |      |          |
| 9780393922288     | <b>Cognitive Neuroscience, 4/e (ISE Edition)</b><br><b>The Biology of the Mind</b><br>Gazzaniga, Ivry & Mangun  | 2014 | PB   | \$119.00 |
| 9780393920239     | <b>Intimate Relationships, 2/e</b><br>Bradbury & Karney   | 2013 | PB   | \$106.25 |
| 9780393263138     | <b>Psychological Science, 5/e (ISE Edition)</b><br>Gazzaniga & Halpern  | 2015 | PB   | \$80.00  |
| 9780393283532     | <b>Social Psychology, 4/e (ISE Edition)</b><br>Gilovich, Keltner, Chen, et al.  | 2015 | PB   | \$151.25 |
| <b>HISTORY</b>    |   |      |      |          |
| 9780393354768     | <b>American Revolutions:<br/>A Continental History, 1750-1804</b><br>Alan Taylor  | 2017 | PB   | \$19.95  |
| <b>PHILOSOPHY</b> |   |      |      |          |
| 9780393930788     | <b>The Art of Reasoning, 4/e</b><br><b>An Introduction to Logic and Critical Thinking</b><br>David Kelley   | 2013 | PB   | \$110.00 |
| 9780393644081     | <b>An Introduction to Moral Philosophy</b><br>Jonathan Wolff  | 2017 | PB   | \$37.50  |
| 9780393929072     | <b>The Norton Anthology of Western Philosophy:<br/>After Kant, Vol.1 - The Interpretive Tradition,<br/>Vol.2 -The Analytic Tradition</b><br>Schacht, Conant & Elliott | 2017 | PB   | \$100.00 |
| 9780393932201     | <b>The Norton Introduction to Philosophy</b><br>Rosen, Byrne, Cohen, et al.   | 2015 | PB   | \$75.00  |
| <b>SOCIOLOGY</b>  |   |      |      |          |
| 9780393911589     | <b>The Art and Science of Social Research</b><br>Boyle, Carr, Cornwell, et al.  | 2017 | PB   | \$123.75 |
| <b>LITERATURE</b> |   |      |      |          |
| 9780393264517     | <b>The Norton Anthology of American Literature, Shorter 9/e<br/>(Two Vol Set)</b><br>Robert S Levine  | 2017 | PB   | \$86.25  |
| 9780393264548     | <b>The Norton Anthology of American Literature, 9/e<br/>(Vol Package 1: A &amp; B)</b><br>Franklin, Gura, Loeffelholz, et al.   | 2016 | PB   | \$81.25  |

| ISBN                         | Title/Author  | Year | Bind | Price    |
|------------------------------|---|------|------|----------|
| 9780393264555                | <b>The Norton Anthology of American Literature, 9/e<br/>(Vol Package 2: C,D,E)</b><br>Franklin, Gura, Loeffelholz, et al. | 2016 | PB   | \$81.25  |
| 9780393913002                | <b>The Norton Anthology of English Literature, 9/e<br/>(Vol Package 1: A,B,C)</b><br>Christ, Lewalski, Lipking, et al.    | 2012 | PB   | \$78.75  |
| 9780393913019                | <b>The Norton Anthology of English Literature, 9/e<br/>(Vol Package 2: D,E,F)</b><br>Greenblatt, Christ, David, et al.    | 2012 | PB   | \$78.75  |
| 9780393932928                | <b>The Norton Anthology of Theory &amp; Criticism, 2/e</b><br>Leitch, Cain, Finke, et al.                                 | 2010 | HB   | \$92.50  |
| <b>WRITING</b>               |   |      |      |          |
| 9780393935844                | <b>"They Say/I Say", 3/e<br/>The Moves That Matter in Academic Writing (2016 MLA Update)</b><br>Graff & Birkenstein       | 2014 | PB   | \$26.25  |
| <b>ANTHROPOLOGY</b>          |   |      |      |          |
| 9780393624618                | <b>Essentials of Cultural Anthropology, 2/e<br/>A Toolkit for a Global Age</b><br>Kenneth J Guest                         | 2017 | PB   | \$78.75  |
| 9780393614008                | <b>Our Origins: Discovering Physical Anthropology, 4/e</b><br>Clark Spencer Larsen  | 2017 | PB   | \$143.75 |
| <b>BIOSCIENCE</b>            |   |      |      |          |
| 9780393601039                | <b>Evolution, 2/e</b><br>Bergstrom & Dugatkin   | 2016 | PB   | \$111.56 |
| 9780393655483                | <b>How Humans Evolved, 8/e (ISE Edition)</b><br>Boyd & Silk   | 2017 | PB   | \$143.75 |
| 9780393640519                | <b>Microbiology: An Evolving Science, 4/e (ISE Edition)</b><br>Slonczewski & Foster                                       | 2017 | PB   | \$175.31 |
| 9780393978582                | <b>Microbiology: The Human Experience</b><br>Aliabadi, Slonczewski & Foster   | 2017 | PB   | \$159.38 |
| 9780393922332                | <b>Principles of Animal Behavior, 3/e (ISE Edition)</b><br>Lee Alan Dugatkin  | 2013 | PB   | \$60.00  |
| <b>ENVIRONMENTAL SCIENCE</b> |   |      |      |          |
| 9780393622911                | <b>Energy, Environment, and Climate, 3/e</b><br>Richard Wolfson   | 2017 | PB   | \$118.75 |

\*Prices are subject to change without prior notice.

| ISBN   | Title/Author  | Year | Bind | Price                  |
|--|---|------|------|------------------------|
| <b>COMPUTER SCIENCE</b>                          |   |      |      |                        |
| 9780393979503                                    | <b>C Programming: A Modern Approach, 2/e</b><br>K N King                                  | 2008 | PB   | \$112.00               |
| <b>CHEMISTRY</b>                                 |   |      |      |                        |
| 9780393614367                                    | <b>Calculations in Chemistry: An Introduction, 2/e</b><br>Dahm & Nelson                   | 2017 | PB   | <b>New</b><br>\$45.00  |
| 9780393615203                                    | <b>Chemistry: An Atoms-Focused Approach, 2/e</b><br>Gilbert, Kirss, Foster, et al.        | 2017 | PB   | <b>New</b><br>\$143.44 |
| <b>PHYSICS/ASTRONOMY</b>                         |   |      |      |                        |
| 9780393265118                                    | <b>21st Century Astronomy: The Solar System, 5/e (Vol 1)</b><br>Kay, Palen & Blumenthal   | 2017 | PB   | <b>New</b><br>\$105.00 |
| 9780393265125                                    | <b>21st Century Astronomy: Stars and Galaxies, 5/e (Vol 2)</b><br>Kay, Palen & Blumenthal | 2017 | PB   | <b>New</b><br>\$105.00 |
| 9780393935226                                    | <b>Astronomy: At Play in the Cosmos</b><br>Adam Frank                                     | 2016 | PB   | \$118.75               |
| 9780393312768                                    | <b>Black Holes &amp; Time Warps:<br/>Einstein's Outrageous Legacy</b><br>Kip S Thorne     | 1995 | PB   | \$18.95                |
| 9780393351378                                    | <b>The Science of Interstellar</b><br>Kip Thorne  | 2014 | PB   | \$24.95                |
| <b>PHYSICS (VIVA-NORTON STUDENT EDITIONS)</b>    |   |      |      |                        |
| 9788130917320                                    | <b>Newtonian Mechanics: The M.I.T. Introductory Physics Series</b><br>A P French          | 2017 | PB   | <b>New</b><br>₹695.00  |
| <b>MATHEMATICS</b>                               |   |      |      |                        |
| 9780393040029                                    | <b>Mathematics: From the Birth of Numbers</b><br>John Gullberg                            | 1997 | HB   | \$65.00                |
| <b>STATISTICS</b>                                |   |      |      |                        |
| 9788130915876                                    | <b>Statistics, 4/e</b><br>Freedman, Pisani & Purves                                       | 2017 | PB   | <b>New</b><br>₹695.00  |
| <b>MANAGEMENT</b>                                |   |      |      |                        |
| 9780393733860                                    | <b>Advertising: Concept and Copy, 3/e</b><br>George Felton                                | 2013 | PB   | \$65.00                |
| <b>MANAGEMENT (VIVA-NORTON STUDENT EDITIONS)</b> |   |      |      |                        |
| 9788130915456                                    | <b>Games of Strategy, 3/e</b><br>Dixit, Skeath & Reiley, Jr                               | 2017 | PB   | <b>New</b><br>₹895.00  |

| ISBN          | Title/Author  | Year | Bind | Price              |
|---------------|---|------|------|--------------------|
| 9788130923390 | <b>An Introduction to Derivative Securities, Financial Markets, and Risk Management (Includes a Special Supplement on the Indian Subcontinent)</b><br>Jarrow & Chatterjea | 2016 | PB   | ₹1295.00           |
| 9788130915999 | <b>Strategy: An Introduction to Game Theory, 2/e</b><br>Joel Watson   | 2017 | PB   | ₹495.00 <b>New</b> |
| 9788130922683 | <b>Thinking Strategically: The Competitive Edge in Business, Politics, and Everyday life</b><br>Dixit & Nalebuff  | 2013 | PB   | ₹495.00            |

*\*Prices are subject to change without prior notice.*

Distributed By:



## VIVA BOOKS PRIVATE LIMITED

4737/23, Ansari Road, Daryaganj, New Delhi-110002 Tel: 011-42242200, Fax: 42242240 Email: [vivadelhi@vivagroupindia.net](mailto:vivadelhi@vivagroupindia.net)

76, Service Industries, Shirvane, Sector-1, Nerul, Navi Mumbai-400706 Tel: 022-27721273, 27721274 Email: [vivamumbai@vivagroupindia.net](mailto:vivamumbai@vivagroupindia.net)

Megh Tower, Old No. 307, New No. 165, Poonamallee High Road, Maduravoyal, Chennai-600095

Tel: 044-23780991, 23780992, 23780994, Fax: 23780995 Email: [vivachennai@vivagroupindia.net](mailto:vivachennai@vivagroupindia.net)

B-103, Jindal Towers, 21/1A/3 Darga Road, Kolkata-700017 Tel: 033-22816713, 22836381, Fax: 40015499 Email: [vivakolkata@vivagroupindia.net](mailto:vivakolkata@vivagroupindia.net)

194, First Floor, Subbarama Chetty Road, Near Nettallappa Circle, Basavanagudi, Bengaluru-560004 Tel: 080-26607409, Fax: 26607410 Email: [vivabangalore@vivagroupindia.net](mailto:vivabangalore@vivagroupindia.net)

101-102, Moghal Marc Apartments, 3-4-637 to 641, Narayanguda, Hyderabad-500029 Tel: 040-27564481, 27564482 Email: [vivahyderabad@vivagroupindia.net](mailto:vivahyderabad@vivagroupindia.net)

First Floor, Beevi Towers, SRM Road, Kaloore, Kochi-682018 Tel: 0484-2403055, 2403056 Email: [vivakochi@vivagroupindia.net](mailto:vivakochi@vivagroupindia.net)

232, GNB Road, Beside UCO Bank, Silpukhuri, Guwahati-781003 Tel: 0361-2666386 Email: [vivaguwahati@vivagroupindia.net](mailto:vivaguwahati@vivagroupindia.net)

[www.vivagroupindia.com](http://www.vivagroupindia.com)